



WASHINGTON REALTORS®

Legal Hotline Q&A of the Week

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Question:

Regarding your recent video on sharing compensation with someone on my team (Buyer Broker paying her team leader part of her comp) ... is it required that buyer broker disclose to buyer that buyer broker will share compensation with buyer broker's team leader?

Answer:

Broker has no obligation to disclose to broker's client that broker will share compensation with broker's firm or other brokers in the firm who also represent the client. Broker must, however, disclose that broker is sharing compensation with a broker who is representing the other party to the transaction. If, in the scenario presented, the team leader does NOT represent the seller, then there is no obligation on buyer broker to disclose to buyer that buyer broker will share compensation with buyer broker's team leader.

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